

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

FINANCIAL REPORT

DECEMBER 31, 2017 AND 2016

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Schenectady County Capital Resource Corporation
Schenectady, New York

Report on the Financial Statements

We have audited the accompanying financial statements of Schenectady County Capital Resources Corporation ("SCCRC") (a non-profit corporation) which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

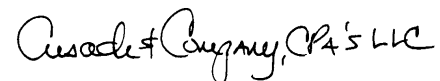
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SCCRC as of December 31, 2017 and 2016, and the respective changes in its net assets and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of indebtedness on page 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 15, 2018 on our consideration of the SCCRC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering SCCRC's internal control over financial reporting and compliance.



CUSACK & COMPANY, CPA'S LLC

Latham, New York
March 15, 2018

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2017 AND 2016

	<u>ASSETS</u>	<u>2017</u>	<u>2016</u>
Assets			
Cash		<u>\$ 190,044</u>	<u>\$ 29,677</u>
	<u>NET ASSETS</u>		
Unrestricted Net Assets			
Total Unrestricted Net Assets		<u>\$ 190,044</u>	<u>\$ 29,677</u>

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Revenues:		
Administrative Fees	\$ 322,675	\$ -
Interest	<u>44</u>	<u>7</u>
Total Revenues	<u>322,719</u>	<u>7</u>
Expenses:		
Administrative Fees	96,202	-
Contracted Services	4,350	4,250
Project Expenses	<u>61,800</u>	<u>29,059</u>
Total Expenses	<u>162,352</u>	<u>33,309</u>
Change in Net Assets	160,367	(33,302)
Net Assets, Beginning of Year	<u>29,677</u>	<u>62,979</u>
Net Assets, End of Year	<u>\$ 190,044</u>	<u>\$ 29,677</u>

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Cash Flows Used In Operating Activities:		
Change in Net Assets and Cash Used in Operating Activities	\$ 160,367	\$ (33,302)
Cash, Beginning of Year	<u>29,677</u>	<u>62,979</u>
Cash, End of Year	<u>\$ 190,044</u>	<u>\$ 29,677</u>

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Schenectady County Capital Resource Corporation (“SCCRC”) was formed in August 2010 as a not-for-profit local development corporation. SCCRC is a public instrumentality of, but separate and apart from, Schenectady County (the “County”), governed by three to seven directors appointed by the governing body of the County. SCCRC’s purpose is to promote community and economic development and the creation and maintenance of job opportunities in the County by developing and providing programs for non-profit and commercial organizations to access low interest tax-exempt and non-tax-exempt financing.

Basis of Accounting and Reporting

The financial statements of the SCCRC have been prepared on the accrual basis. Net assets of the SCCRC and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations. Any limitations placed on the use of a contribution that are no more specific than the broad limits of the SCCRC’s purpose or mission are reported as unrestricted.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that will be met either by actions of the SCCRC and/or the passage of time. The SCCRC had no temporarily restricted net assets as of December 31, 2017 and 2016.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the SCCRC. Generally, the donors of these assets permit the SCCRC to use all or part of the income earned on related investments for general or specific purposes. The SCCRC had no permanently restricted net assets as of December 31, 2017 and 2016.

Cash

The Organization maintains cash in a bank. The balances were fully insured by the Federal Deposit Insurance Corporation as of December 31, 2017 and 2016.

Industrial Development Revenue Bonds and Note Transactions

Certain industrial development revenue bonds and notes issued by the SCCRC are secured by property which is leased to companies and is retired by these payments. The bonds and notes are not obligations of the SCCRC. The SCCRC does not record the assets or liabilities resulting from completed bonds and notes issued in its accounts since its primary function is to arrange the financing between the borrowing companies and the bond note holders, and funds arising therefrom are controlled by trustees or banks acting as fiscal agents. For providing this service, the SCCRC receives bond administration fees from the borrowing companies. Such administrative fee income is recognized immediately upon issuance of bonds and notes.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Industrial Development Revenue Bonds and Note Transactions (Continued)

At December 31, 2017 and 2016, the value of bonds outstanding were \$103,601,004 and \$60,281,350, respectively.

Income Taxes

SCCRC is an affiliate of a governmental unit and as such is exempt from Federal income taxes pursuant to §501(a) of the code and is not required to file annual information returns on Form 990.

Fair Value

The Accounting Standards Codification requires expanded disclosures about fair value measurements and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an asset or liability at the measurement date. Fair value is defined as the price that the SCCRC would receive upon selling an asset or pay to transfer a liability in an orderly transaction between market participants. It prioritizes the inputs to the valuation techniques used to measure fair value by giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements), and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate that value:

Cash - The carrying amounts approximate fair value because of the short maturity of this instrument.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

Management has evaluated subsequent events or transactions as to any potential material impact on operations or financial position occurring through March 15, 2018, the date the financial statements were available to be issued. No such events or transactions were identified.

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2017 AND 2016

2. ADMINISTRATIVE SERVICE AGREEMENT

Effective in 2012, the SCCRC entered into an administrative service agreement with the Schenectady Metroplex Development Authority (the “Authority”), an unrelated party. In accordance with the agreement, the Authority provides general administrative functions and other requested services. The terms of the agreement require SCCRC to pay 30% of the administrative fee collected at closings of projects. SCCRC paid the Authority \$96,202 and \$0 for the years ended December 31, 2017 and 2016, respectively.

SUPPLEMENTAL INFORMATION

SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

SCHEDULE OF INDEBTEDNESS

DECEMBER 31, 2017

<u>Project Description</u>	<u>Original Issue Date</u>	<u>Current Interest Rate</u>	<u>Outstanding January 1, 2017</u>	<u>Issued During 2017</u>	<u>Principal Payments 2017</u>	<u>Outstanding December 31, 2017</u>	<u>Final Maturity Date</u>
Union College	2010	Varies	\$ 15,291,185	\$ -	\$ 15,291,185	\$ -	12/40
Union College	2012	Varies	21,640,000	-	1,605,000	20,035,000	7/32
Ellis Hospital	2012	Varies	1,535,000	-	1,535,000	-	2/18
Baptist Health	2012	Varies	12,066,341	-	1,936,341	10,130,000	8/37
Schaffer Heights	2014	Varies	9,749,004	-	648,000	9,101,004	11/35
Union College	2017		-	64,335,000	-	64,335,000	1/47
			<u>\$ 60,281,530</u>	<u>\$ 64,335,000</u>	<u>\$ 21,015,526</u>	<u>\$ 103,601,004</u>	

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board of Directors
Schenectady County Capital Resource Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Schenectady County Capital Resource Corporation (a non-profit corporation) which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the notes to the financial statements, and have issued our report thereon dated March 15, 2018.

Internal Control Over Financial Reporting

Management of Schenectady County Capital Resource Corporation is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered Schenectady County Capital Resource Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Schenectady County Capital Resource Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Schenectady County Capital Resource Corporation's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

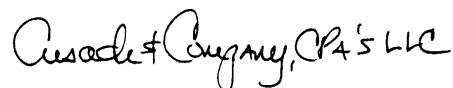
Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Schenectady County Capital Resource Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CUSACK & COMPANY, CPA'S LLC

Latham, New York
March 15, 2018