SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023

	Page
Independent Auditor's Report	1-3
Financial Statements	
Statements of Financial Position	4
Statements of Activities	5
Statements of Cash Flows	6
Notes to Financial Statements	7-8
Supplementary Information	
Schedule of Indebtedness	9
Additional Report Required by Government Auditing Standards	
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in	10.11
Accordance with Government Auditing Standards	10-11

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MEMBERS OF: American Institute of Certified Public Accountants MEMBERS OF: NEW YORK STATE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITOR'S REPORT

Board of Directors Schenectady County Capital Resource Corporation

#### **Report on the Audit of Financial Statements**

## Opinion

We have audited the accompanying financial statements of the Schenectady County Capital Resource Corporation (the "SCCRC") (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Schenectady County Capital Resource Corporation as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Schenectady County Capital Resource Corporation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Schenectady County Capital Resource Corporation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Schenectady County Capital Resource Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Schenectady County Capital Resource Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on page 9 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 21, 2025, on our consideration of the Schenectady County Capital Resource Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Schenectady County Capital Resource Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Schenectady County Capital Resource Corporation's internal control over financial reporting control over financial reporting standards in considering the Schenectady County Capital Resource Corporation's internal control over financial reporting standards in considering the Schenectady County Capital Resource Corporation's internal control over financial control over financial reporting standards in considering the Schenectady County Capital Resource Corporation's internal control over financial reporting control over financial reporting and compliance.

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CUSACK & COMPANY, CPA'S LLC

Latham, New York February 21, 2025

## SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

STATEMENTS OF FINANCIAL POSITION

December 31, 2024 and 2023

		<u>2024</u>		<u>2023</u>
Assets Cash and Equivalents	\$	336,441	\$	107,828
Cash and Equivalents	<u>v</u>		φ	107,828
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts Payable and Accrued Expenses	\$	50,350	\$	-
Net Assets				
Without Donor Restrictions		286,091		107,828
Total Lighiliting and Nat Agents	¢	226 111	¢	107 020
Total Liabilities and Net Assets	$\overline{\mathbf{v}}$	336,441	$\Phi$	107,828

		<u>2024</u>	<u>2023</u>
Revenues:			
Administrative Fees	\$	167,838	\$ -
Application Fees		1,000	-
Refund of Prior Year Expense		57,000	-
Interest		7,176	 20
Total Revenues		233,014	 20
Program Expenses:			
Management Fees		50,351	-
Contracted Services		4,400	 4,300
Total Expenses		54,751	 4,300
Change in Net Assets		178,263	(4,280)
Net Assets, Beginning of Year		107,828	 112,108
Net Assets, End of Year	<u>\$</u>	286,091	\$ 107,828

Cash Flows From Operating Activities:	<u>2024</u>		<u>2023</u>	
Change in Net Assets	\$	178,263	\$	(4,280)
Change in Operating Liabilities Accounts Payable and Accrued Expenses		50,350		-
Cash and Equivalents, Beginning of Year		107,828		112,108
Cash and Equivalents, End of Year	<u>\$</u>	336,441	\$	107,828

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

The Schenectady County Capital Resource Corporation (the "SCCRC") was formed in August 2010 as a not-for-profit local development corporation. The SCCRC is a public instrumentality of, but separate and apart from, Schenectady County (the "County"), governed by three to seven directors appointed by the governing body of the County. The SCCRC's purpose is to promote community and economic development and the creation and maintenance of job opportunities in the County by developing and providing programs for non-profit and commercial organizations to access low interest tax-exempt and non-tax-exempt financing.

## Basis of Accounting and Reporting

The financial statements of the SCCRC have been prepared on the accrual basis of accounting, whereby revenue is recognized when earned and expenses are recognized when incurred. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

## Cash and Equivalents

The SCCRC's investment policy and state statutes authorize the SCCRC to maintain deposits with FDIC-insured commercial banks located within the state. The SCCRC is authorized to use demand accounts, money market accounts and certificates of deposit. Collateral is required for all deposits not covered by federal deposit insurance. As of December 31, 2024 and 2023, all of the SCCRC's deposits were fully insured or collateralized.

#### Industrial Development Revenue Bonds and Note Transactions

Certain industrial development revenue bonds and notes issued by the SCCRC are secured by property which is leased to companies and is retired by these payments. The bonds and notes are not obligations of the SCCRC. The SCCRC does not record the assets or liabilities resulting from completed bonds and notes issued in its accounts since its primary function is to arrange the financing between the borrowing companies and the bond note holders, and funds arising therefrom are controlled by trustees or banks acting as fiscal agents. For providing this service, the SCCRC receives bond administration fees from the borrowing companies. Such administrative fee income is recognized immediately upon issuance of bonds and notes.

At December 31, 2024 and 2023, the value of bonds outstanding were \$128,755,000 and \$87,520,000, respectively.

#### Income Taxes

The SCCRC is an affiliate of a governmental unit and as such is exempt from Federal income taxes pursuant to \$501(a) of the code and is not required to file annual information returns on Form 990.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value

The Accounting Standards Codification requires expanded disclosures about fair value measurements and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an asset or liability at the measurement date. Fair value is defined as the price that the SCCRC would receive upon selling an asset or pay to transfer a liability in an orderly transaction between market participants. It prioritizes the inputs to the valuation techniques used to measure fair value by giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements), and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate that value:

*Cash and Equivalents and Accounts Payable and Accrued Expenses* - The carrying amounts approximate fair value because of the short maturity of these instruments.

## Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events

Management has evaluated subsequent events or transactions as to any potential material impact on operations or financial position occurring through February 21, 2025, the date the financial statements were available to be issued. No such events or transactions were identified.

#### 2. ADMINISTRATIVE SERVICE AGREEMENT

Effective in 2012, the SCCRC entered into an administrative service agreement with the Schenectady Metroplex Development Authority (the "Authority"), an unrelated party. In accordance with the agreement, the Authority provides general administrative functions and other requested services. The terms of the agreement require the SCCRC to pay 30% of the administrative fee collected at closings of projects. The SCCRC owed the Authority \$50,350 for the year ended December 31, 2024, only.

SUPPLEMENTARY INFORMATION

## SCHENECTADY COUNTY CAPITAL RESOURCE CORPORATION

Schedule	OF INDEBTEDNESS
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December 31, 2024

Project Description	Original Issue <u>Date</u>	Current Interest <u>Rate</u>	Outstanding January 1, <u>2024</u>	Issued During <u>2024</u>	Principal Payments <u>2024</u>	Outstanding December 31, <u>2024</u>	Final Maturity <u>Date</u>
Union College	2017	Varies	\$ 55,035,000	\$-	\$ 5,700,000	\$ 49,335,000	1/47
Union College	2022	Varies	16,240,000	-	-	16,240,000	7/32
Union College	2022	Varies	2,915,000	-	-	2,915,000	7/48
Union College	2022	Varies	3,075,000	-	-	3,075,000	7/49
Union College	2022	Varies	3,240,000	-	-	3,240,000	7/50
Union College	2022	Varies	3,415,000	-	-	3,415,000	7/51
Union College	2022	Varies	3,600,000	-	-	3,600,000	7/52
Union College	2024	5.00%	-	6,985,000	-	6,985,000	7/36
Union College	2024	5.00%	-	7,345,000	-	7,345,000	7/37
Union College	2024	5.00%	-	7,725,000	-	7,725,000	7/38
Union College	2024	5.63%		24,880,000		24,880,000	7/44
-			\$ 87,520,000	<u>\$ 46,935,000</u>	<u>\$ 5,700,000</u>	\$ 128,755,000	

## ADDITIONAL REPORT REQUIRED BY GOVERNMENT AUDITING STANDARDS

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## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Schenectady County Capital Resource Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Schenectady County Capital Resource Corporation (a nonprofit organization) (the "SCCRC"), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 21, 2025.

## **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Schenectady County Capital Resource Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Schenectady County Capital Resource Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Schenectady County Capital Resource Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

## **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Schenectady County Capital Resource Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

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CUSACK & COMPANY, CPA'S LLC

Latham, New York February 21, 2025